BOSTONAGENT

ELISE SIEBERT

Sales Associate Benoit Mizner Simon & Co.

Since the start of her career in 2004, Elise Siebert has been a top-producing, awardwinning real estate agent. Siebert, a sales associate with Benoit Mizner Simon & Co., specializes in representing homebuyers and sellers throughout the MetroWest region. Primarily focused on Sudbury, Wayland, Weston and Concord, Siebert assists a wide range of clients, from luxury homeowners and high-end builders to first-time homebuyers and downsizers.

"Last year's portfolio ranged from a \$350,000 home to a \$10 million listing," she says. "I truly sell anything and everything." From 2014 through 2018, she has been a recipient of Benoit Mizner Simon & Co.'s Top Producer Award and BOLD Achievement Award.

Siebert began her career in Charleston, South Carolina, before returning to her home state of Massachusetts and joining Benoit Mizner Simon. When she first joined the firm, she was the only Sudbury agent. "I worked hard to build a brand and market myself in the local community," she says. "Since then, we've grown our presence immensely and surpassed the competition to rank as a leading independent real estate firm in our suburban market."

To ensure a seamless and successful transaction, Siebert provides clients with the very best tools, technology and support. "I respond quickly to my clients' requests and work closely with all parties involved – attorneys, lenders, buyers and sellers – to make the transaction go smoothly from start to finish," she says.

Clients appreciate that she goes above and beyond the typical duties of an agent. From staging their homes to providing information on local amenities and contractors, she loves to help clients beyond the transaction. "My work is 100 percent referral-based," she says. "These happy clients allow me to grow my business exponentially."

When she's not working, Siebert enjoys going to the beach and traveling with her husband and their two children.